

# market

A NEWSLETTER FOR JAVITS CENTER CUSTOMERS



## New Rates for 2018

June 2017

The Javits Center aims to have clear and consistent pricing for all products and services provided by the facility and to inform customers of those prices in a manner and a time frame which allows them to budget appropriately for those services. As part of a recent Service Advisory issued to customers, the Javits Center has announced that prices with 2018 rates are now available to our staff, and customers are able to discuss order forms for events taking place in 2018.

All rates will be for the full calendar year beginning January 1 and will be in effect for all events taking place during the 12-month period through December 31. Prices will be updated as products and labor services are added or deleted. At the appropriate time, event management will select the items to be included in an event order form, which will then be made available to their customers.

On average, our rates for products have increased 2.5% for the calendar year 2018. Our labor rates for 2018 reflect our costs of doing business and negotiated increases for rates and benefits under our collective bargaining agreements.

Rental rates, which are established every two years, remain the same for 2018. Rental rates for 2019 and 2020 were established in 2016. In 2018, we will be establishing rental rates for 2021-2022.

For specific information related to an event, please reach out to our Exhibitor Solutions team or Labor Solutions team. We encourage early orders for products through more uniform early-order discounts.

